Clarion Co., Ltd. and
Subsidiaries

## Consolidated Financial Statements

 March 31, 2009
## Six-Year Financial Summary

Thousands of U.S. dollars,


For the Year

| Net sales | $¥ 168,947$ | ¥178,325 | $¥ 184,176$ | $¥ 181,041$ | ¥246,806 | ¥181,554 | \$1,848,256 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Car audio-visual equipment | 159,544 | 166,365 | 168,686 | 161,786 | 217,522 | 157,552 | 1,603,918 |
| Special equipment | 6,126 | 6,949 | 8,306 | 7,833 | 8,732 | 8,982 | 91,446 |
| Others | 3,275 | 5,010 | 7,183 | 11,422 | 20,551 | 15,018 | 152,891 |
| Japan | 88,843 | 96,658 | 99,511 | 93,365 | 151,015 | 105,991 | 1,079,011 |
| Americas | 33,657 | 38,577 | 43,725 | 49,537 | 55,497 | 46,440 | 472,769 |
| Asia and Australia | 9,893 | 10,737 | 15,063 | 14,475 | 12,952 | 12,461 | 126,855 |
| Europe | 36,552 | 32,351 | 25,877 | 23,663 | 27,340 | 16,661 | 169,619 |
| Cost of sales | 132,103 | 140,786 | 147,123 | 148,200 | 205,058 | 161,649 | 1,645,621 |
| Selling, general and administrative expenses | 26,491 | 27,956 | 31,824 | 29,768 | 36,281 | 32,354 | 329,371 |
| Operating income (loss) | 10,352 | 9,582 | 5,228 | 3,072 | 5,465 | $(12,449)$ | $(126,736)$ |
| Other expenses, net | 4,451 | 6,631 | 694 | 2,905 | 1,167 | 2,758 | 28,085 |
| Income (loss) before income taxes and minority interests | 5,900 | 2,950 | 4,534 | 167 | 4,298 | $(15,208)$ | $(154,821)$ |
| Provision (benefit) for income taxes | (514) | $(2,328)$ | $(1,337)$ | 938 | 2,903 | 4,776 | 48,625 |
| Minority interests in subsidiaries | 109 | 167 | 8 | 13 | 17 | 2 | 29 |
| Net income (loss) | 6,305 | 5,111 | 5,862 | (784) | 1,378 | $(19,987)$ | $(203,476)$ |
| Research and development expenses | 9,943 | 10,659 | 11,340 | 12,560 | 27,772 | 30,329 | 308,754 |
| Capital investment | 1,816 | 3,066 | 8,106 | 6,074 | 6,855 | 5,796 | 59,014 |
| Net cash provided by (used in) operating activities | 16,058 | 8,038 | 9,236 | 8,820 | 10,771 | $(2,851)$ | $(29,026)$ |
| Net cash used in investing activities | (158) | $(6,030)$ | $(1,055)$ | $(20,501)$ | $(9,247)$ | $(10,121)$ | $(103,037)$ |
| Net cash provided by (used in) financing activities | $(16,467)$ | $(17,537)$ | $(7,938)$ | 10,054 | 1,061 | 10,014 | 101,953 |

## Per share

(Yen and U.S. dollars):

| Net income (loss) | $¥ 22.32$ | $¥ 18.09$ | $¥ 20.76$ | $¥(2.78)$ | $¥ 4.88$ | $¥(70.85)$ | $\$(0.72)$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Cash dividends | - | - | $¥ 2.00$ | $¥ 2.00$ | $¥ 2.00$ | - | - |


| At year end | $¥ 128,536$ | $¥ 119,527$ | $¥ 122,119$ | $¥ 149,490$ | $¥ 150,841$ | $\mathbf{¥ 1 1 7 , 6 4 1}$ | $\mathbf{\$ 1 , 1 9 7 , 6 1 1}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Total assets | 21,879 | 26,878 | 34,661 | 34,231 | 32,125 | $\mathbf{9 , 1 3 5}$ | $\mathbf{9 2 , 9 9 7}$ |
| Total net assets | 58,585 | 41,619 | 34,227 | 41,483 | 42,838 | $\mathbf{5 4 , 1 6 0}$ | $\mathbf{5 5 1 , 3 6 1}$ |
| Interest-bearing debt |  |  |  |  |  |  |  |


| Ratio (\%) |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Net assets ratio | 17.0 | 22.5 | 28.3 | 22.9 | 21.3 | $\mathbf{7 . 8}$ | $\mathbf{7 . 8}$ |
| ROE | 35.4 | 21.4 | 19.2 | $(2.3)$ | 4.2 | $\mathbf{( 9 7 . 8 )}$ | $\mathbf{( 9 7 . 8}$ |
| ROA | 4.7 | 4.1 | 4.9 | $(0.6)$ | 0.9 | $\mathbf{( 1 4 . 9 )}$ | $\mathbf{( 1 4 . 9 )}$ |
| Current ratio | 100.0 | 108.7 | 125.5 | 115.2 | 113.5 | $\mathbf{1 0 6 . 1}$ | $\mathbf{1 0 6 . 1}$ |

Notes:1. Research and development expenses include labor and other expenses reported as cost of sales.
2. The translations of the Japanese yen amounts into U.S. dollars are included solely for the convenience of readers, using the prevailing exchange rate at March 31, 2009, which was $¥ 98.23$ to U.S. $\$ 1$.

## Consolidated Balance Sheets

|  | 2009 | 2008 | March 31 |
| :--- | :--- | :--- | :--- |

## ASSETS

## Current assets:

|  | Cash on hand and in banks. |
| :---: | :---: |
|  | Notes and accounts receivable (Notes 17 and 20) |
|  | Allowance for doubtful accounts |
|  | Inventories (Note 6).. |
|  | Deferred tax assets (Note 13) |
|  | Other current assets (Note 20).. |
|  | Total current assets ... |


| $¥ 9,386$ |
| ---: |
| 25,382 |
| $(403)$ |
| 25,113 |
| 2,003 |
| 5,078 |
| 66,561 |



| $\mathbf{2 , 2 5 9}$ | 2,344 | $\mathbf{2 2 , 9 9 8}$ |
| ---: | ---: | ---: |
|  |  |  |
| $\mathbf{1 8 , 8 2 1}$ | 20,812 | $\mathbf{1 9 1 , 6 0 2}$ |
| $\mathbf{4 4 , 3 0 3}$ | 48,619 | 451,016 |
| $\mathbf{9 , 1 7 7}$ | 9,370 | $\mathbf{9 3 , 4 3 3}$ |
| $\mathbf{8 4 5}$ | - | 8,609 |
| 897 | 1,155 | 9,134 |
| $\mathbf{( 4 6 , 8 2 9}$ | $(52,389)$ | $\mathbf{( 4 7 6 , 7 3 5 )}$ |
| $\mathbf{2 7 , 2 1 5}$ | 27,568 | $\mathbf{2 7 7 , 0 6 0}$ |

## Other assets:

| Intangible assets (Note 5). <br> Deferred tax assets (Note 13) Other $\qquad$ |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
|  |  |  |  |


| $\mathbf{1 8 , 1 8 9}$ | 18,332 | $\mathbf{1 8 5 , 1 7 5}$ |
| ---: | ---: | ---: |
| 560 | 3,352 | $\mathbf{5 , 7 0 8}$ |
| $\mathbf{2 , 8 5 4}$ | 3,028 | 29,055 |
|  | 24,604 | 24,713 |
|  |  | $\mathbf{2 1 9 , 9 4 0}$ |

Total assets $\qquad$ $¥ 117,641$
$\xrightarrow{¥ 150,841}$
\$1,197,611

The accompanying notes are an integral part of these consolidated financial statements.

|  | March 31 |  |  |
| :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | 2009 |
|  | (Millions of yen) |  | (Thousands of U.S. dollars) |
| LIABILITIES AND NET ASSETS |  |  |  |
| Current liabilities: |  |  |  |
| Short-term loans (Notes 9 and 20) .................................................................... | ¥ 21,085 | $¥ 23,376$ | \$ 214,650 |
| Notes and accounts payable (Note 20) ................................................................ | 22,786 | 38,729 | 231,968 |
| Accrued bonuses............................................................................................... | 1,322 | 1,590 | 13,460 |
| Lease obligations (Note 9).................................................................................. | 388 | - | 3,951 |
| Accrued expenses (Note 20).............................................................................. | 7,224 | 10,701 | 73,542 |
| Accrued income taxes....................................................................................... | 698 | 1,310 | 7,107 |
| Accrued warranty costs .................................................................................... | 1,175 | 2,288 | 11,965 |
| Other current liabilities ...................................................................................... | 8,082 | 6,768 | 82,280 |
| Total current liabilities ................................................................................ | 62,761 | 84,763 | 638,928 |
| Long-term liabilities: |  |  |  |
| Long-term loans (Notes 9 and 20) ...................................................................... | 32,410 | 19,462 | 329,941 |
| Lease obligations (Note 9).................................................................................. | 276 | - | 2,818 |
| Accrued pension and severance costs (Note 10) .................................................. | 9,226 | 10,562 | 93,929 |
| Deferred tax liabilities on revaluation of land(Note 12) ........................................... | 644 | 644 | 6,559 |
| Deferred tax liabilities (Note 13).......................................................................... | 17 | 60 | 117 |
| Accrued retirement benefit for directors and corporate auditors............................. | 288 | 430 | 2,941 |
| Accrued warranty costs ..................................................................................... | 747 | 1,010 | 7,607 |
| Other long-term liabilities. | 2,132 | 1,781 | 21,710 |
| Total long-term liabilities.............................................................................. | 45,744 | 33,952 | 465,685 |

Commitments and contingencies (Note 17)
Net assets:
Shareholders' equity (Note 11):

## Common stock, no par value <br> Authorized: 450,000,000 shares

Issued: 282,744,185 shares at March 31, 2009 and 2008

| 26,100 | 26,100 | 265,706 |
| :---: | :---: | :---: |
| 2,669 | 2,669 | 27,177 |
| $(12,141)$ | 8,379 | $(123,601)$ |
| (117) | (94) | $(1,201)$ |
| 161,510 | 37,054 | 168,080 |
| 812 | 813 | 8,275 |
| (5) | (6) | (58) |
| $(8,224)$ | $(6,071)$ | $(83,724)$ |
| (134) | 132 | $(1,374)$ |
| $(7,552)$ | $(5,132)$ | $(76,882)$ |
| 176 | 202 | 1,799 |
| 9,135 | 31,125 | 92,997 |
| ¥117,641 | ¥150,841 | \$1,197,611 |

## Consolidated Statements of Operations

|  | Year ended March 31 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | 2007 |  | 2009 |
|  | (Millions of yen) |  |  |  |  |  | (Thousands of U.S. dollars) |
| Net sales..................................................................................... | ¥ | 181,554 | $¥$ | 246,806 | 7 | 181,041 | \$1,848,256 |
| Cost of sales |  | 161,649 |  | 205,058 |  | 148,200 | 1,645,621 |
| Gross profit |  | 19,904 |  | 41,747 |  | 32,841 | 202,635 |
| Selling, general and administrative expenses (Notes 14 and 19).......... |  | 32,354 |  | 36,281 |  | 29,768 | 329,371 |
| Operating (loss)/income........................................................... |  | $(12,449)$ |  | 5,465 |  | 3,072 | $(126,736)$ |
| Other income: |  |  |  |  |  |  |  |
| Interest and dividend income........................................................ |  | 194 |  | 323 |  | 336 | 1,981 |
| Gain on sales of dies to customers |  | 212 |  | 62 |  | - | 2,167 |
| Exchange gains, net................................................................... |  | - |  | 394 |  | - | - |
| Gain on reversal of allowance for doubtful accounts ........................ |  | - |  | 431 |  | - | - |
| Gain on sales of property, plant and equipment.............................. |  | 39 |  | 358 |  | 259 | 398 |
| Gain on reversal of patent fee for prior years .................................. |  | 814 |  | 305 |  | - | 8,288 |
| Gain on reversal of customers claim cost. |  | 418 |  | - |  | - | 4,261 |
| Income by collection of service cost .............................................. |  | 280 |  | - |  | - | 2,856 |
| Gain on reversal of unpaid custom duty......................................... |  | 256 |  | 148 |  | - | 2,615 |
| Gain on reversal of purification cost ............................................... |  | 247 |  | 52 |  | - | 2,516 |
| Equity in earnings of affiliates ....................................................... |  | 189 |  | 102 |  | 22 | 1,929 |
| Other. |  | 775 |  | 711 |  | 476 | 7,893 |
|  |  | 3,429 |  | 2,891 |  | 1,095 | 34,908 |
| Other expenses: |  |  |  |  |  |  |  |
| Interest expense ......................................................................... |  | 589 |  | 795 |  | 867 | 5,999 |
| Expense related to patent ............................................................ |  | 429 |  | 176 |  | - | 4,374 |
| Exchange losses, net .................................................................. |  | 1,434 |  | - |  | 9 | 14,604 |
| Loss on sales and disposal of property, plant and equipment........... |  | 93 |  | 614 |  | 341 | 950 |
| Business structure improvement expenses..................................... |  | 2,257 |  | - |  | - | 22,986 |
| Purtification cost for land .............................................................. |  | - |  | - |  | 1,436 | - |
| Impairment loss on fixed assets (Note 5)........................................ |  | 12 |  | 364 |  | 113 | 131 |
| Accrued retirement benefit for directors and corporate auditors ........ |  | - |  | 307 |  | - | - |
| Provision for warranty costs.. |  | - |  | 303 |  | - | - |
| Loss on devaluation of investments in securities |  | 193 |  | 296 |  | 16 | 1,967 |
| Additional severance costs |  | 343 |  | 70 |  | 138 | 3,496 |
| Other. |  | 833 |  | 1,129 |  | 1,077 | 8,482 |
|  |  | 6,187 |  | 4,058 |  | 4,000 | 62,994 |
| (Loss)/income before income taxes and minority interests ............ |  | $(15,208)$ |  | 4,298 |  | 167 | $(154,821)$ |
| Income taxes (Note13): |  |  |  |  |  |  |  |
| Current...................................................................................... |  | 325 |  | 1,777 |  | 651 | 3,313 |
| Deferred. |  | 4,450 |  | 1,126 |  | 287 | 45,312 |
|  |  | 4,776 |  | 2,903 |  | 938 | 48,625 |
| (Loss)/income before minority interests ....................................... |  | $(19,984)$ |  | 1,395 |  | (770) | $(203,447)$ |
| Minority interests in subsidiaries ...................................................... |  | 2 |  | 17 |  | 13 | 29 |
| Net (loss)/income.................................................................... | ¥ | $(19,987)$ | $¥$ | 1,378 | $¥$ | (784) | \$ $(203,476)$ |

The accompanying notes are an integral part of these consolidated financial statements.

## Consolidated Statements of Changes in Net Assets

|  | Shareholders' equity |  |  |  |  |  | Valuation, translation adjustments and other |  |  |  |  | Minority interests in subsidiaries | $\begin{gathered} \text { Total } \\ \text { net } \end{gathered}$assets |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of common shares outstanding | $\begin{aligned} & \text { Common } \\ & \text { stock } \end{aligned}$ | Additional paid-in capital | Retained earnings/ (Accumulated deficit) | Treasury stock | $\begin{gathered} \text { Total } \\ \text { shareholders' } \\ \text { equity } \end{gathered}$ | Net unrealized <br> gains on <br> revaluation <br> of land | $\begin{gathered} \text { Net } \\ \text { deferred } \\ \text { gains/losses) } \\ \text { on hedge } \end{gathered}$ | Net unrealized gains /(losses) on other securities | Foreign currency translation adjustments | Total valuation, translation adjustments and other |  |  |
|  | (Thousands) |  |  |  |  |  | (Millions of yen) |  |  |  |  |  |  |
| Balance at March 31, 2006 ............ | 282,744 | $¥ 26,100$ | ¥2,669 | $¥ 8,483$ | $\ddagger \quad$ (39) | $¥ 37,213$ | $¥ 1,244$ | $\geq$ - | $¥ 918$ | $¥(4,891)$ | $¥(2,728)$ | $¥ 176$ | $¥ 34,661$ |
| Changes in: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net loss ................................. | - | - | - | (784) | - | (784) | - | - | - | - | - | - | (784) |
| Dividends............................... | - | - | - | (564) | - | (564) | - | - | - | - | - | - | (564) |
| Treasury stock........................ | - | - | - | - | (43) | (43) | - | - | - | - | - | - | (43) |
| Items other than shareholders' equity | - | - | - | 215 | - | 215 | (215) | 7 | (295) | 1,225 | 721 | 27 | 963 |
| Balance at March 31, 2007 ............. | 282,744 | 26,100 | 2,669 | 7,349 | (83) | 36,035 | 1,029 | 7 | 622 | $(3,666)$ | $(2,007)$ | 203 | 34,231 |
| Changes in: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income............................ | - | - | - | 1,378 | - | 1,378 | - | - | - | - | - | - | 1,378 |
| Dividends.............................. | - | - | - | (564) | - | (564) | - | - | - | - | - | - | (564) |
| Treasury stock ......................... | - | - | - | - | (10) | (10) | - | - | - | - | - | - | (10) |
| Items other than shareholders' equity $\qquad$ | - | - | - | 216 | - | 216 | (216) | (13) | (489) | $(2,404)$ | $(3,124)$ | (0) | $(2,909)$ |
| Balance at March 31, 2008............. | 282,744 | 26,100 | 2,669 | 8,379 | (94) | 37,054 | 813 | (6) | 132 | $(6,071)$ | $(5,132)$ | 202 | 32,125 |
| Effect of changes in accounting policies applied to overseas subsidiaries. | - | - | - | 31 | - | 31 | - | - | - | - | - | - | 31 |
| Changes in: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net loss ................................ | - | - | - | $(19,987)$ | - | $(19,987)$ | - | - | - | - | - | - | $(19,987)$ |
| Dividends............................... | - | - | - | (564) | - | (564) | - | - | - | - | - | - | (564) |
| Treasury stock ........................ | - | - | - | - | (23) | (23) | - | - | - | - | - | - | (23) |
| Items other than shareholders' equity $\qquad$ | - | - | - | 0 | - | 0 | (0) | 0 | (267) | $(2,153)$ | $(2,419)$ | (26) | $(2,445)$ |
| Balance at March 31, $2009 . . . . . . . . . .$. | 282,744 | ¥ 26,100 | ¥2,669 | $\underline{¥(12,141)}$ | $¥$ (117) | ¥16,510 | ¥ 812 | $¥$ (5) | $¥$ (134) | ¥ $(8,224)$ | $¥(7,552)$ | $¥ 176$ | $\ddagger$ 9,135 |


|  | Shareholders' equity |  |  |  |  |  | Valuation, translation adjustments and other |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of common shares outstanding | Common stock | Additional paid-in capital | Retained earnings/ (Accumulated deficit) | Treasury stock | $\begin{gathered} \text { Total } \\ \text { shareholders' } \\ \text { equity } \end{gathered}$ | Net unrealized gains on revaluation of land |  | Net unrealized gain/(losses) on other securities | Foreign currency translation adjustments | Total valuation, translation adjustments and other | Minority interests in subsidiaries | $\begin{aligned} & \text { Total } \\ & \text { net } \\ & \text { assets } \end{aligned}$ |
|  | (Thousands) | (Thousands of U.S. dollars) |  |  |  |  |  |  |  |  |  |  |  |
| Balance at March 31, 2008......... | 282,744 | \$265,706 | \$27,177 | \$ 85,302 | \$ (960) | \$377,224 | \$ 8,277 | \$ (68) | \$ 1,350 | \$(61,806) | \$(52,246) | \$ 2,065 | \$327,042 |
| Effect of changes in accounting policies applied to overseas subsidiaries.. $\qquad$ | - | - | - | 316 | - | 316 | - | - | - | - | _ | - | 316 |
| Changes in: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net loss............................... | - | - | - | $(203,476)$ | - | $(203,476)$ | - | - | - | - | - | - | $(203,476)$ |
| Dividends............................. | - | - | - | $(5,745)$ | - | $(5,745)$ | - | - | - | - | - | - | $(5,745)$ |
| Treasury stock ....................... | - | - | - | - | (240) | (240) | - | - | - | - | - | - | (240) |
| Items other than shareholders' equity $\qquad$ | - | - | - | 2 | - | 2 | (2) | (10) | $(2,742)$ | $(21,918)$ | $(24,635)$ | (265) | $(24,899)$ |
| Balance at March 31, 2009.......... | 282,744 | \$265,706 | \$27,177 | \$(123,601) | \$(1,201) | \$168,808 | \$ 8,275 | \$ (58) | \$(1,374) | \$(83,724) | \$(76,882) | \$(1,799) | \$ 92,997 |

The accompanying notes are an integral part of these consolidated financial statements.

Consolidated Statements of Cash Flows

|  | Year ended March 31 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 | 2007 | 2009 |
|  | (Millions of yen) |  |  |  | (Thousands of U.S. dollars) |
| Cash flows from operating activities: |  |  |  |  |  |
| (Loss)/income before income taxes and minority interests | $¥$ | $(15,208)$ | $¥ 4,298$ | $¥ 167$ | \$ $(154,821)$ |
| Adjustments to reconcile income before income taxes and minority interests to cash flows from operating activities: |  |  |  |  |  |
| Depreciation and amortization.. |  | 7,812 | 6,364 | 5,447 | 79,530 |
| Amortization of goodwill... |  | 1,001 | 940 | 85 | 10,199 |
| Equity in earnings of affiliates . |  | (189) | (102) | (22) | $(1,929)$ |
| Decrease in allowance for doubtful accounts..................................... |  | (108) | (808) | (243) | $(1,109)$ |
| (Decrease)/increase in accrued pension and severance costs, less payment.. |  | $(1,325)$ | (756) | 161 | $(13,490)$ |
| (Decrease)/increase in accrued retirement benefit for directors and corporate auditors .... |  | (141) | 362 | - | $(1,440)$ |
| (Decrease)/increase in accrued warranty costs ............................... |  | $(1,205)$ | 318 | - | $(12,276)$ |
| Interest and dividend income... |  | (194) | (323) | (336) | $(1,981)$ |
| Interest expense. |  | 589 | 795 | 867 | 5,999 |
| Loss on devaluation of investments in securities .............................. |  | 193 | 296 | 16 | 1,967 |
| Gain on sales of investments in securities......................................... |  | - | (0) | (50) | - |
| Gain on sales of property, plant and equipment............................... |  | (39) | (358) | (259) | (398) |
| Loss on sales and disposal of property, plant and equipment............. |  | 93 | 614 | 341 | 950 |
| Impairment loss on fixed assets ....................................................... |  | 12 | 364 | 113 | 131 |
| Business structure improvement expenses |  | 2,257 | - | - | 22,986 |
| Purification cost for land. |  | - | - | 1,436 | - |
| Changes in assets and liabilities: |  |  |  |  |  |
| Notes and accounts receivable... |  | 20,483 | $(5,100)$ | 1,618 | 208522 |
| Inventories ... |  | 505 | 1,090 | $(1,128)$ | 5,149 |
| Notes and accounts payable....................................................... |  | $(13,254)$ | 2,101 | 2,898 | $(134,929)$ |
| Other, net ............................................................................ |  | $(2,956)$ | 2,152 | $(1,193)$ | $(30,098)$ |
| Sub-total ....................................................................... |  | $(1,673)$ | 12,248 | 9,920 | $(17,038)$ |
| Interest and dividend received |  | 244 | 384 | 385 | 2,489 |
| Interest paid....... |  | (591) | (811) | (849) | $(6,023)$ |
| Income taxes paid.................................................................... |  | (830) | $(1,049)$ | (636) | $(8,453)$ |
| Net cash (used in)/provided by operating activities ..................... |  | $(2,851)$ | 10,771 | 8,820 | $(29,026)$ |
| Cash flows from investing activities: |  |  |  |  |  |
| Increase in time deposits .. |  | (391) | - | - | $(3,989)$ |
| Decrease in time deposits.. |  | 41 | 7 | 145 | 423 |
| Payment for purchases of property, plant and equipment ................... |  | $(5,796)$ | $(6,855)$ | $(6,074)$ | $(59,014)$ |
| Proceeds from sales of property, plant and equipment.. |  | 117 | 1,482 | 1,108 | 1,201 |
| Payment for purchases of intangible assets.................... |  | $(4,030)$ | $(3,938)$ | $(2,768)$ | $(41,028)$ |
| Payment for acquisition of investments in securities......................... |  | (594) | (22) | (17) | $(6,048)$ |
| Proceeds from sales of investments in securities............................. |  | 212 | 27 | 673 | 2,161 |
| Increase in loans receivable... |  | $(1,532)$ | (9) | (7) | $(15,604)$ |
| Decrease in loans receivable............................................................ |  | 1,815 | 43 | 155 | 18,486 |
| Payment for acquisition of shares of a subsidiary, net of cash acquired ......... |  | 1,815 | - | $(13,716)$ | 18,486 |
| Other, net................................................................................ |  | 36 | 17 | - | 375 |
| Net cash used in investing activities. |  | $(10,121)$ | $(9,247)$ | $(20,501)$ | $(103,037)$ |
| Cash flows from financing activities: |  |  |  |  |  |
| (Decrease)/increase in short-term loans, net ....................................... |  | $(3,952)$ | $(2,117)$ | 5,709 | $(40,233)$ |
| Repayment of finance lease obligations ......... |  | (202) | (2,17) | 5,709 | $(2,058)$ |
| Proceeds from long-term loans.. |  | 32,000 | 7,000 | 12,000 | 325,766 |
| Repayment of long-term loans.. |  | $(17,242)$ | $(3,246)$ | $(7,045)$ | $(175,534)$ |
| Cash dividends.. |  | (564) | (564) | (564) | $(5,745)$ |
| Other, net........ |  | (23) | (10) | (43) | (240) |
| Net cash provided by financing activities ............................. |  | 10,014 | 1,061 | 10,054 | 101,953 |
| Effect of exchange rate changes on cash and cash equivalents ............. |  | (566) | $\begin{gathered} \overline{-} \\ (713) \end{gathered}$ | 363 | $(5,771)$ |
| Net (decrease)/increase in cash and cash equivalents........................... |  | $(3,524)$ | 1,871 | $(1,262)$ | $(35,882)$ |
| Cash and cash equivalents at beginning of year................................. |  | 12,563 | 10,691 | 11,954 | 127,902 |
| Cash and cash equivalents at end of year (Note 15)................................ | ¥ | 9,039 | $¥ 12,563$ | $¥ 10,691$ | \$ 92,020 |

The accompanying notes are an integral part of these consolidated financial statements.

# Notes to the Consolidated Financial Statements 

March 31, 2009

## 1. Basis of presenting consolidated financial statements

Clarion Co., Ltd. ("Clarion") and its subsidiaries in Japan maintain their records and prepare their financial statements in accordance with accounting principles generally accepted in Japan, while its overseas subsidiaries maintain their records in conformity with accounting principles generally accepted in their respective countries of domicile. Effective April 1, 2008, Clarion adopted the "Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for Consolidated Financial Statements (PITF No. 18)." In accordance with PITF No. 18, the accompanying consolidated financial statements for the year ended March 31, 2009 have been prepared by using the accounts of foreign consolidated subsidiaries prepared in accordance with either International Financial Reporting Standards (IFRS) or accounting principles generally accepted in the United States as adjusted for certain items. Until March 31, 2008, the accompanying consolidated financial statements had been prepared by using the accounts of foreign consolidated subsidiaries prepared in accordance with accounting principles generally accepted in their countries domicile. See Note 3-(4). The accompanying consolidated financial statements of Clarion, its subsidiaries and affiliates (collectively, "the Company") are prepared on the basis of accounting prin-
ciples generally accepted in Japan, which are different in certain respects as to the application of and disclosure requirements of International Financial Reporting Standards, and are compiled from consolidated financial statements prepared by the Company as required by the Financial Instruments and Exchange Law of Japan.

The accompanying consolidated financial statements include certain reclassifications and rearrangements in order to present them in a form that is more familiar to readers outside Japan. In addition, the notes to the consolidated financial statements include information that is not required under generally accepted accounting principles and practices in Japan, but which is provided herein as additional information. None of the reclassifications nor rearrangements have a material effect on the consolidated financial statements.

Certain notes and amounts previously reported have been rearranged and reclassified to conform to the current year presentation.

The amounts presented in millions of yen are truncated for amounts less than 1 million. Totals may not add up exactly because of such truncation.

## 2. Summary of significant accounting policies

## (1) Consolidation and investments in affiliates

The accompanying consolidated financial statements include the accounts of Clarion and its subsidiaries that are controlled by Clarion. Under the effective control approach, all majority-owned companies are to be consolidated. Additionally, companies in which share ownership equals $50 \%$ or less may be required to be consolidated in cases where such companies are effectively controlled by other companies through the interests held by a party who has a close relationship with the parent company in accordance with accounting standards generally accepted in Japan. All significant intercompany transactions and accounts and unrealized intercompany profits are eliminated in consolidation. Investments in affiliates in which Clarion has significant influence are accounted for using the equity method. Net income in the accompanying consolidated statements of operations includes Clarion's equity in earnings or losses of affiliates after elimination of unrealized intercompany profits.

A difference in fiscal periods of Clarion and its subsidiaries does not by itself justify the exclusion of a subsidiary from consolidation. As the difference is not more than three months, it is acceptable to use, for consolidation purposes, the subsidiaries' financial statements for their fiscal periods. For significant transac-
tions during the period between those subsidiaries' fiscal year-end and the balance sheet date of Clarion, necessary adjustments are made in the consolidated financial statements.

The excess of the cost over the underlying fair value of investments in subsidiaries is recognized as goodwill. Goodwill relating to Mexican subsidiaries is being amortized over a period of 20 years. Goodwill relating to Xanavi Informatics Corp. is being amortized over a period of 10 years.

## (2) Translation of foreign currency transactions and balances

 Foreign currency transactions are generally translated using foreign exchange rates prevailing at the transaction dates. Assets and liabilities denominated in foreign currencies are translated at the current exchange rates at the balance sheet date.All assets and liabilities of overseas subsidiaries are translated at current rates at the respective balance sheet dates whereas shareholders' equity is translated at historical rates and all income and expense accounts are translated at average rates for the respective periods.

## (3) Cash and cash equivalents

Cash and cash equivalents in the consolidated statements of cash
flows is comprised of cash on hand, bank deposits able to be withdrawn on demand, and short-term highly liquid investments with original maturities of three months or less, which represent a minor risk of fluctuations in value.

## (4) Financial instruments

(a) Securities

Investments in debt and equity securities are classified into three categories: 1) trading securities, 2) held-to-maturity debt securities, and 3) other securities.

These categories are treated differently for the purpose of measuring and accounting for changes in fair value.

Trading securities are held for the purpose of generating profits from changes in market value and are recognized at their fair value in the consolidated balance sheets. Unrealized gains and losses are included in current income. Held-to-maturity debt securities are expected to be held to maturity and are recognized at historical or amortized cost in the consolidated balance sheets. Other securities, for which market quotations are available, are recognized at fair value in the consolidated balance sheets. Unrealized gains and losses on these other securities were classified as a separate component of net assets at a net-of-tax amount. Cost of securities sold is determined by the moving average method.

Other securities for which market quotations are unavailable are stated at cost, based on the weighted-average cost method.

## (b) Derivative financial instruments

All derivatives are stated at fair value, with changes in fair value charged to current income for the period in which they arise, except for derivatives that are designated as "hedging instruments" (see (c) Hedge accounting below).

## (c) Hedge accounting

The Company has a policy to utilize hedging instruments to reduce their exposure to the risk of fluctuation in foreign currency exchange rates.

Gains or losses arising from changes in fair value of the derivatives designated as "hedging instruments" are deferred as a separate component of net assets at a net-of-tax amount and charged to income in the same period the gains and losses on the hedged items or transactions are recognized.

The derivatives designated as hedging instruments by the Company are principally forward foreign currency exchange contracts.

## (5) Allowance for doubtful accounts

The allowance for doubtful accounts is calculated based on the aggregate amount of estimated credit losses for specific receivables, in addition to an amount calculated using historical write-off experience from certain prior periods for receivables other than specific receivables.

## (6) Inventories

For Clarion and its domestic subsidiaries, inventories are stated principally at cost determined by the weighted-average method and supplies are stated at cost, which is determined by last purchase price method. The amount shall be carried at cost on the balance sheets. Effective the year ended March 31, 2009, in the case that the net selling value falls below cost at the end of the period, inventories shall be carried at the net selling value on the balance sheets, regarded as decreased profitability of assets. As for overseas subsidiaries, inventories are stated at the lower of cost, which is mainly determined by the first-in, first-out method, or market.

## (7) Property, plant and equipment (Except for lease assets)

Property, plant and equipment, including significant renewals and improvements, are carried at cost less accumulated depreciation. Maintenance and repairs, including minor renewals, are charged to income as incurred.

For Clarion and its domestic subsidiaries, depreciation, except for dies, is computed under the declining-balance method at rates based on the estimated useful lives of the assets, which are prescribed by the Corporation Tax Law of Japan. For buildings acquired by Clarion and some of the domestic subsidiaries on or after April 1, 1998, depreciation is computed under the straightline method. Dies, included in machinery and equipment, are depreciated under the straight-line method over the estimated useful lives of the assets for Clarion, and its domestic subsidiary. For overseas subsidiaries, depreciation is computed under the straight-line method.

In line with the fiscal year 2008 Japanese tax reforms, estimated useful lives of machinery and equipment has been changed from 11 years to 7 years. Effective the year ended March 31, 2009, the stated assets for Clarion and its domestic subsidiaries are depreciated over new estimated useful lives. As the result of this change, operating loss and loss before taxes and minority interests for the year ended March 31, 2009 increased by $¥ 99$ million ( $\$ 1,009$ thousand), respectively, compared with those would have been recorded under previous method.

## (8) Intangible assets (Except for lease assets)

Intangible assets, including goodwill and capitalized software costs, are carried at cost less accumulated amortization.

Goodwill represents the excess of purchase price and related costs over the fair value of the business acquired and is amortized using the straight-line method.

Capitalized software costs consist of costs of purchased or developed software. Amortization of software for internal use and for sales purpose is computed using the straight-line method over periods of five years and three years, respectively.

## (9) Lease assets

Depreciation of the finance leases which do not transfer ownership
is calculated based on the straight-line method over the lease term of the assets with no residual value.

## (10) Impairment of fixed assets

The accumulated impairment loss is deducted from the net book value of each asset.

## (11) Accrued bonuses

Accrued bonuses to employees are provided at the estimated amounts, which Clarion and some of its subsidiaries expect to pay to employees after the fiscal year-end, based on services provided during the current period.

## (12) Accrued pension and severance costs

For Clarion and some of its subsidiaries, accrued pension and severance costs are stated at an amount calculated based on the projected benefit obligation and the fair value of pension plan assets as adjusted for unrecognized net obligation at transition, unrecognized actuarial differences and unrecognized prior service costs. Unrecognized net obligation at transition is amortized over a period of 10 years. Unrecognized actuarial differences of Clarion and its domestic subsidiaries are amortized on a straight-line basis over a period of 7 to 15 years commencing the year following the year in which they arise. Unrecognized prior service costs of Clarion are amortized on a straight-line basis over a period of 13 years which is within the average remaining years of services of employees.

## (13) Accrued warranty costs

For Clarion and some of its subsidiaries, accrued warranty costs are provided based on the past actual results of such expense.

## (14) Accrued retirement benefit for directors and corporate auditors

Accrued retirement benefit for directors and corporate auditors have been made for the vested benefits to which they were entitled if they were to retire or sever immediately at the balance sheet date, however, in line with the approval at the General Shareholders' Meeting held on June 25, 2008, the Company has ceased the accrual.

## (15) Research and development costs

Research and development costs are expensed as incurred.

## (16) Income taxes

The provision for income taxes is computed based on income before income taxes and minority interests in the consolidated statements of operations. The asset and liability approach is used to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the tax basis of assets and liabilities and their reported amount in the financial statements.

Clarion obtained approval from the National Tax Agency in Japan to file under a consolidated tax return system effective the year beginning April 1, 2002. Clarion has adopted the consolidated tax return system for the calculation of income taxes since the year ended March 31, 2003. Under the consolidated tax return system, Clarion consolidates all wholly-owned domestic subsidiaries based on the Japanese tax regulations.

## (17) Revenue recognition

Sales are generally recognized at the time goods are delivered to customers.

## (18) Amount per share

Basic net income/(loss) per share is computed based on the net income/(loss) available for distribution to shareholders of common stock and weighted-average number of shares of common stock outstanding during the year. Diluted net income per share is computed based on the net income available for distribution to the shareholders and the weighted-average number of shares of common stock outstanding during each year after giving effect to the dilutive potential of shares of common stock to be issued upon the conversion of convertible bonds or the exercise of warrants.

Net assets per share is computed based on the net assets available for distribution to shareholders of common stock and the number of shares of common stock outstanding at the balance sheet date.

## 3. Accounting changes

## (1) Change in measurement of inventories

Effective the year ended March 31, 2009, Clarion and its domestic subsidiaries have applied "Accounting Standards for Measurement of Inventories" (the Accounting Standards Board of Japan (ASBJ) Statement No. 9 issued on July 5, 2006). As the result of this change, operating loss and loss before taxes and minority interests for the year ended March 31, 2009 increased by $¥ 175$ million ( $\$ 1,789$ thousand) and $¥ 254$ million ( $\$ 2,591$ thousand), respectively, compared with those would have been recorded under previous method.

## (2) Change in depreciation method

Effective the year ended March 31, 2009, a domestic subsidiary has changed its depreciation method of machinery and equipment (dies) from the declining-balance method at rates based on the estimated useful lives of the assets to the straight-line method. As the result of this change, operating loss and loss before taxes and minority interests for the year ended March 31, 2009 decreased by $¥ 127$ million ( $\$ 1,293$ thousand), respectively, compared with those would have been recorded under previous method.

## (3) Change in retirement benefits

Effective the year ended March 31, 2009, Clarion and its domestic subsidiaries have applied "Partial Amendments to Accounting Standards for Retirement Benefits (Part3)" (ASBJ Statement No. 19 issued on July 31, 2008). As the result of this change, there was no material impact on operating loss and loss before taxes and minority interests for the year ended March 31, 2009 due to the fact that unrecognized actuarial differences are amortized commencing the year following the year in which they arise. Further on, the projected benefits obligation increased by $¥ 365$ million ( $\$ 3,721$
thousand) with this change.

## (4) Change in accounting policies to overseas subsidiaries for consolidated financial statements

Effective the year ended March 31, 2009, the Company has applied "Practical Solution on Unification of Accounting Policies to Foreign Subsidiaries for Financial Statements" (ASBJ Practical Issues Task Force No. 18 issued on May 17, 2006). As the result of this change, operating loss, loss before taxes and minority interests and net loss for the year ended March 31, 2009 increased by $¥ 4$ million ( $\$ 48$ thousand), $¥ 47$ million ( $\$ 486$ thousand) and $¥ 126$ million ( $\$ 1,286$ thousand), respectively, compared with those would have been recorded under previous method.

## (5) Change in accounting for finance lease transaction

 Effective the year ended March 31, 2009, Clarion and its domestic subsidiaries have applied "Accounting Standard for Lease Transactions" (ASBJ Statement No. 13 issued and revised on June 17, 1993, March 30, 2007, respectively) and "Guidance on Accounting Standard for Lease Transaction" (ASBJ Guidance No. 16). With this change, a lessee shall recognize the leased asset and the related lease liability as lease assets and lease obligations. Until March 31, 2008, noncancelable leases of Clarion and its domestic consolidated subsidiaries are accounted for as operating leases (whether such leases are classified as operating or finance leases) except that lease agreements which stipulate the transfer of ownership of the leased assets to the lessee are accounted for as finance leases. As the result of this change, there was no impact on operating loss and loss before taxes and minority interests for the year ended March 31, 2009.
## 4 . U.S. dollar amounts

U.S. dollar amounts stated in the consolidated financial statements are included solely for convenience of readers outside Japan. The rate of $¥ 98.23$ = US\$1, the approximate rate of exchange as of March 31, 2009, has been used in translation. These translations should not be construed as representations that the Japanese yen
amounts actually represent, or have been or could be converted into U.S. dollars. The amounts presented in thousands of U.S. dollars are truncated for amounts less than 1 thousand. Totals may not be added up exactly because of such truncation.

## 5. Impairment loss on fixed assets

The Company has recognized impairment loss of $¥ 12$ million ( $\$ 131$ thousand), $¥ 364$ million, and $¥ 113$ million for the following group of assets as of March 31, 2009, 2008 and 2007 respectively.

| Location | Use | Category | Impairment loss |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2009 | 2008 | 2007 | 2009 |
|  |  |  | (Millions of yen) |  |  | (Thousands of U.S. dollars) |
| Yonago-shi, Tottori Prefecture | Other | Land | $¥ 12$ | - | - | \$ 131 |
| Ninohe county, Iwate prefecture and others | Others | Land and buildings | - | $¥ 59$ | - | - |
| Moerfelden, Germany | Office | Land | - | $¥ 305$ | - | - |
| Others | Others | Land and intangible assets | - | - | $¥ 113$ | - |

The Company assessed impairment of each group of assets, which are grouped on the basis of managerial accounting and for investment decision-making purposes.

Due to the mainly decline in real estate value, operating profitability has worsened substantially. Therefore, the Company has decided to mark the assets down to the recoverable value, and recognized impairment loss of $¥ 12$ million ( $\$ 131$ thousand), $¥ 364$
million and $¥ 113$ million for the years ended March 31, 2009, 2008 and 2007, respectively which comprises of land totaling $¥ 12$ million ( $\$ 131$ thousand), $¥ 333$ million and $¥ 68$ million, respectively, and other totaling $¥ 31$ million and $¥ 45$ million for the years ended March 31, 2008 and 2007.

The recoverable value is mainly determined as publicly-assessed land value or the appraisal value.

## 6. Inventories

Inventories as of March 31, 2009 and 2008 consisted of the following:

|  |  | March 31 |  |
| :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | 2009 |
|  | (Millio |  | (Thousands of U.S. dollars) |
| Finished goods. | ¥14,396 | $¥ 15,496$ | \$146,562 |
| Work in process | 1,731 | 2,043 | 17,625 |
| Raw materials and supplies. | 8,985 | 9,593 | 91,475 |
| Total. | ¥25,113 | ¥27,133 | \$255,663 |

## 7. Marketable securities and investments in securities

The aggregate cost and market value of other securities with market values, which were included in investment securities as of March 31 , 2009 and 2008, are as follows:

|  |  | Marc |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Gross |  |  |
|  | Cost | Gain | Loss | Market value (carrying value) |
|  |  | (Milli |  |  |
| Other securities. | ¥1,046 | ¥ 65 | ¥(200) | ¥ 911 |
| Debt securities | - | - | - | - |
| Other.. | - | - | - | - |
| Total | ¥1,046 | $¥ 65$ | $¥(200)$ | ¥ 911 |
|  |  | Marc |  |  |
|  |  | Gross |  |  |
|  | Cost | Gain | Loss | Market value (carrying value) |
|  |  | (Milli |  |  |
| Other securities | $¥ 1,451$ | $¥ 272$ | $¥(133)$ | ¥1,590 |
| Debt securities | - | - | - | - |
| Other. | - | - | - | - |
| Total | $¥ 1,451$ | $¥ 272$ | $¥(133)$ | $¥ 1,590$ |
|  |  | Marc |  |  |
|  |  | Gross |  |  |
|  | Cost | Gain | Loss | Market value (carrying value) |
|  |  | Thousand | dollars) |  |
| Other securities .................................................................................... | \$10,654 | \$667 | \$(2,041) | \$9,280 |
| Debt securities .................................................................................. | - | - | - | - |
| Other.. | - | - | - | - |
| Total .......................................................................................... | \$10,654 | \$667 | \$(2,041) | \$9,280 |

Other securities sold for the years ended March 31, 2009, 2008 and 2007 are as follows:


At March 31, 2009 and 2008, the carrying value of the securities classified as other securities for which market quotation were unavailable were as follows:

|  | March 31 |  |  |
| :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | 2009 |
|  | (Millions of yen) |  | (Thousands of U.S. dollars) |
| Other securities |  |  |  |
| Unlisted equity securities. | $¥ 53$ | $¥ 64$ | \$ 544 |
| Others.... | 453 | - | 4,620 |

## 8. Fair values of derivative financial instruments

The Company enters into forward foreign currency exchange contracts to manage market risks relating to fluctuations in the foreign currency exchange rates. The Company does not hold or issue
financial instruments for trading purposes. The listed contract amount and fair values as of March 31, 2009 and 2008 were as follows:

|  | March 31, 2009 |  |  |
| :---: | :---: | :---: | :---: |
|  | Contract amount | Fair value | Unrealized loss |
| Forward foreign exchange contracts: | (Millions of yen) |  |  |
| Selling |  |  |  |
| U.S. dollar | ¥2,588 | $¥ 2,600$ | $¥(12)$ |
| Euro.. | 1,388 | 1,447 | (58) |
| Buying |  |  |  |
| U.S. dollar..................................................................................................... | 1,596 | 1,592 | (4) |
| Euro............................................................................................................... | 33 | 32 | (0) |
| British pound ................................................................................................. | 142 | 140 | (2) |
| Total unrealized loss from forward foreign currency exchange contracts ...................... |  |  | ¥(78) |


|  | March 31, 2008 |  |  |
| :---: | :---: | :---: | :---: |
|  | Contract amount | Fair value | Unrealized gain |
| Forward foreign exchange contracts: | (Millions of yen) |  |  |
| Selling |  |  |  |
| U.S. dollar.................................................................................................... | $\ddagger 2,333$ | $¥ 2,221$ | $¥ 111$ |
| Euro.............................................................................................................. | 5,675 | 5,674 | 0 |
| Buying |  |  |  |
| U.S. dollar.................................................................................................... | 738 | 745 | 7 |
| Euro............................................................................................................. | 86 | 86 | 0 |
| British pound ................................................................................................. | 197 | 199 | 1 |
| Total unrealized gain from forward foreign currency exchange contracts...................... |  |  | $¥ 121$ |


|  | March 31, 2009 |  |  |
| :---: | :---: | :---: | :---: |
|  | Contract amount | Fair value | Unrealized loss |
| Forward foreign exchange contracts: | (Thousands of U.S. dollars) |  |  |
| Selling |  |  |  |
| U.S. dollar ................................................................................................... | \$26,351 | \$26,475 | \$ (124) |
| Euro............................................................................................................ | 14,139 | 14,739 | (599) |
| Buying |  |  |  |
| U.S. dollar.................................................................................................. | 16,255 | 16,212 | (43) |
| Euro.............................................................................................................. | 339 | 330 | (9) |
| British pound ................................................................................................. | 1,452 | 1,429 | (23) |
| Total unrealized loss from forward foreign currency exchange contracts...................... |  |  | \$ (800) |

These forward foreign exchange contracts were entered into for hedging purposes. Unrealized gains and losses from these contracts are recognized in earnings. Forward foreign exchange con-
tracts to which hedge accounting is applied are excluded from the above table.

## 9. Short-term and long-term debt

Short-term and long-term debt as of March 31, 2009 and 2008 consisted of the following:

|  | March 31 |  |  |
| :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | 2009 |
|  | (Millions of yen) |  | (Thousands of U.S. dollars) |
| Short-term loans | ¥ 9,041 | $¥ 13,133$ | \$ 92,043 |
| Current portion of long-term loans | 12,043 | 10,242 | 122,607 |
| Current portion of long-term lease obligations... | 388 | - | 3,951 |
| Total short-term loans ........................................................................................ | 21,473 | 23,376 | 218,602 |
| Long-term loans................................................................................................... | 32,410 | 19,462 | 329,941 |
| Long-term lease obligations................................................................................... | 276 | - | 2,818 |
| Total long-term debt........................................................................................... | 32,686 | 19,462 | 332,759 |
| Total ................................................................................................................ | $¥ 54,160$ | $¥ 42,838$ | \$551,361 |

The weighted-average rates for short-term loans, current portion of long-term loans and long-term loans as of March 31, 2009 were $0.92 \%$, $1.08 \%$ and $1.10 \%$, respectively.
The weighted-average rates for lease obligations were not presented because the amounts before deducting interest expenses were booked on consolidated balance sheet.

The maturity of long-term debt from banks, insurance companies and lease companies is as follows.

| Year ending March 31 |  | (Millions of yen) |  |
| :---: | :---: | :---: | :---: |
|  | $¥ 12,431$ | (Thousands of U.S. dollars) |  |
| 2011 | 20,257 | $\$ 126,559$ |  |
| 2012 | 12,075 | 206,227 |  |
| 2013 | 76 | 122,930 |  |
| 2014 | 63 | 782 |  |
|  |  | 643 |  |

As of March 31, 2009 and 2008, assets pledged as collateral for short-term and long-term loans are as follows:

|  | March 31 |  |  |
| :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | 2009 |
|  | (Millions of yen) |  | (Thousands of U.S. dollars) |
| Buildings and structures, net. | $¥ 456$ | $¥ 498$ | \$4,647 |
| Machinery and equipment, net. | 14 | 29 | 149 |
| Land | 107 | 109 | 1,090 |
| Total. | $¥ 578$ | $¥ 637$ | \$5,887 |

Secured loans as of March 31, 2009 and 2008 are as follows:

|  | March 31 |  |  |
| :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | 2009 |
|  | (Millions of yen) |  | (Thousands of U.S. dollars) |
| Short-term loans | $¥ 43$ | $¥ 42$ | \$ 445 |
| Long-term loans. | 410 | 462 | 4,175 |
| Total .. | $¥ 453$ | $¥ 505$ | \$4,620 |

## 10. Accrued retirement benefits to employees

Clarion has a tax qualified corporate defined pension plan and employees' severance indemnities plan, which are defined benefit pension plans covering all employees. Some of the domestic subsidiaries maintain tax qualified pension plans and employees' severance indemnities
plans as defined benefit pension plans, and other domestic subsidiaries and some of the overseas subsidiaries have employees' severance indemnities plans as defined benefit pension plans. In addition, some overseas subsidiaries have defined contribution pension plans.

The funded status of retirement benefit plans as of March 31, 2009 and 2008 were as follows:

|  | March 31 |  |  |
| :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | 2009 |
|  | (Millions of yen) |  | (Thousands of U.S. dollars) |
| Projected benefit obligations ............................................................................. | $¥(14,400)$ | $¥(15,405)$ | \$ 146,596 ) |
| Plan assets at fair value. | 2,244 | 2,801 | 22,847 |
| Securities contributed to employee retirement benefit trust | 211 | 265 | 2,156 |
| Unfunded status. | $(11,943)$ | $(12,338)$ | $(121,591)$ |
| Unrecognized net obligation at transition | 17 | 31 | 173 |
| Unrecognized actuarial differences.. | 2,262 | 1,263 | 23,030 |
| Unrecognized prior service costs due to plan amendment. | 437 | 482 | 4,458 |
| Accrued pension and severance costs.................................................................. | $¥(9,226)$ | $¥(10,562)$ | \$ $(93,929)$ |

Net periodic pension expense relating to the retirement benefits for the years ended March 31, 2009, 2008 and 2007 were as follows:

|  | Year ended March 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | 2007 | 2009 |
|  | (Millions of yen) |  |  | (Thousands of U.S. dollars) |
| Service cost.. | ¥ 942 | ¥ 941 | ¥ 741 | \$ 9,589 |
| Interest cost.. | 350 | 359 | 331 | 3,568 |
| Expected return on plan assets. | (69) | (75) | (61) | (705) |
| Amortization of unrecognized net obligation at transition........................ | 14 | 14 | - | 142 |
| Amortization of unrecognized prior service costs due to plan amendment ... | 44 | 44 | 44 | 449 |
| Amortization of unrecognized actuarial difference.................................. | 171 | 115 | 112 | 1,741 |
| Net periodic pension expense ........................................................... | $¥ 1,452$ | $¥ 1,399$ | $\ddagger 1,167$ | \$14,786 |

In addition to the above, extra employees’ severance indemnities of $¥ 343$ million ( $\$ 3,496$ thousand), $¥ 70$ million and $¥ 138$ million were included in additional severance costs for the periods ended March 31, 2009, 2008 and 2007, respectively. Extra employees' severance indemnities of $¥ 2,166$ million ( $\$ 22,058$ thousand) was included in business structure improvement expenses for the year ended March 31, 2009.

Assumptions used in calculating the above information were as follows:

|  | Year ended March 31 |  |  |
| :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | 2007 |
| Discount rates. | 2.0~2.3\% | 2.0~2.5\% | 2.0~2.5\% |
| Expected rates of return on plan assets. | 2.0~4.0\% | 2.0~3.0\% | 2.0~3.0\% |
| Amortization period for unrecognized prior service costs due to plan amendment ......... | 13 years | 13 years | 13 years |
| Amortization period for unrecognized actuarial difference | 7~15 years | 7~15 years | 7~15 years |
| Amortization period for unrecognized net obligation at transition............................... | 10 years | 10 years | 10 years |

## 11. Shareholders' equity

The Corporation Law of Japan provides that an amount equal to $10 \%$ of the amount to be disbursed as distributions of capital surplus (other than the capital reserve) and retained earnings (other than the legal reserve) be transferred to the capital reserve and the legal reserve, respectively, until the sum of the capital reserve and
the legal reserve $25 \%$ of the capital stock account. Such distributions can be made at any time by resolution of the shareholders, or by the Board of Directors if certain conditions are met, but neither the capital reserve nor the legal reserve is available for distributions.

## 12. Revaluation of land used for business operations in accordance with the Land Revaluation Law

In accordance with Article 119 of 1998 Cabinet Order - Article 2-1 of the Enforcement Ordinance relating to the Land Revaluation Law, revaluation is performed by the method of calculating land value for the standard basis of land in accordance with the Law for Government Appraisal of Land Prices. Under Article 2-4 of the Enforcement Ordinance, revaluation is performed by using the method of calculating land value for a taxable basis of the Land Value Tax amounts along with reasonable adjustments, such as
shape of the land and accessibility, in accordance with the Article 16 of the Land-Holding Tax Law. This method is established and published by the Director General of the National Tax Administration, and the land is valued by the real estate appraiser in accordance with Article 2-5. As a result, deferred income taxes on revaluation of land is recorded as liabilities and net unrealized gain on revaluation of land, net of tax, was recorded as a component of net assets.

As of March 31, 2009 and 2008, the differences between fair value and carrying amount after revaluation dated March 31, 2001 were as follows:

|  | March 31 |  |  |
| :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | 2009 |
|  | (Millio |  | (Thousands of U.S. dollars) |
| Difference between fair value and carrying amount after revaluation ........................... | $¥(1,057)$ | $¥(1,062)$ | \$(10,756) |

## 13. Income taxes

Significant components of the Company's deferred tax assets and liabilities as of March 31, 2009 and 2008 were as follows:

|  | March 31 |  |  |
| :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | 2009 |
| Deferred tax assets: | (Milli |  | (Thousands of U.S. dollars) |
| Net operating tax loss carryforwards................................................................... | ¥ 9,719 | $¥ 2,219$ | \$ 98,946 |
| Accrued pension and severance costs................................................................. | 3,784 | 4,328 | 38,526 |
| Accrued warranty cost ........................................................................................ | 564 | 1,019 | 5,748 |
| Loss on devaluation of inventories ...................................................................... | 673 | 748 | 6,852 |
| Loss on devaluation of marketable securities......................................................... | 521 | 1,095 | 5,310 |
| Accrued expenses............................................................................................ | 819 | 1,670 | 8,343 |
| Allowance for doubtful accounts .......................................................................... | 86 | 99 | 878 |
| Foreign tax credit carryforward ............................................................................. | 479 | 323 | 4,885 |
| Accrued bonuses . | 545 | 621 | 5,552 |
| Other.. | 1,744 | 2,001 | 17,760 |
| Sub-total..................................................................................................... | 18,939 | 14,127 | 192,804 |
| Deferred tax liabilities: |  |  |  |
| Depreciation .................................................................................................... | 12 | 56 | 130 |
| Other............................................................................................................... | 4 | 127 | 50 |
| Sub-total...................................................................................................... | 17 | 184 | 180 |
| Less: Valuation allowance..................................................................................... | $(16,374)$ | $(6,951)$ | $(166,697)$ |
| Net deferred tax assets....................................................................................... | ¥ 2,546 | $¥$ 6,991 | \$ 25,926 |

The differences between the Company's statutory income tax rate and effective income tax rates reflected in the consolidated statements of operations were reconciled as follows:


For the year ended March 31, 2009, a reconciliation of the difference between the Company's statutory income tax rate and effective income tax rate has not been presented as a result of the loss before income taxes and minority interests.

## 14. Research and development expenses

Research and development expenses included in selling, general and administrative expenses for the years ended March 31, 2009, 2008 and 2007 totaled $¥ 1,596$ million ( $\$ 16,254$ thousand), $¥ 2,255$ million and $¥ 975$ million, respectively.

## 15. Cash flow information

Reconciliations between cash and cash equivalents and cash on hand and in bank as of March 31, 2009 and 2008 were as follows:

|  | March 31 |  |  |
| :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | 2009 |
|  | (Millio |  | (Thousands of U.S. dollars) |
| Cash on hand and in banks.... | ¥9,386 | ¥12,608 | \$95,560 |
| Deposits with original maturities of more than three months..................................... | (347) | (44) | $(3,540)$ |
| Cash and cash equivalents................................................................................. | ¥9,039 | $¥ 12,563$ | \$92,020 |

## 16. Leases

The Company, as a lessee, charges periodic lease payments for finance leases which do not transfer ownership of the leased property to the lessee and had been entered into before April 1, 2008, to expense on payment. Such payments for the years ended March $31,2009,2008$ and 2007 were $¥ 1,282$ million ( $\$ 13,053$ thousand),


Pro forma information as of and for the years ended March 31, 2009 and 2008 relating to acquisition cost, accumulated depreciation, depreciation expense and interest expense for property held under finance leases which do not transfer ownership of the leased property to the lessee and had been entered into before April 1, 2008, if finance lease accounting had been applied to finance leases currently accounted for as operating leases are as follows:

|  | March 31 |  |  |
| :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | 2009 |
|  | Millio |  | (Thousands of U.S. dollars) |
| Acquisition cost.... | $¥ 5,347$ | $¥ 6,500$ | \$54,440 |
| Accumulated depreciation .... | $(3,678)$ | $(3,648)$ | $(37,445)$ |
| Net book value .................................................................................................. | ¥1,669 | ¥2,851 | \$16,994 |
| Depreciation expense........................................................................................ | $¥ 1,074$ | $¥ 1,381$ | \$10,938 |
| Interest expense............................................................................................... | ¥ 181 | $¥ 145$ | \$ 1,842 |

Depreciation is calculated based on the straight-line method over the lease term of the assets with no residual value. Interest expense on leased assets is calculated as the difference between the total
lease payments and the assumed acquisition cost for the asset and is allocated over the lease term using the effective interest method.

Future lease obligations for non-cancelable operating leases at March 31, 2009 and 2008 follow:

|  | March 31 |  |  |
| :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | 2009 |
|  | (Millic |  | (Thousands of U.S. dollars) |
| Due within one year....................................................................................... | $¥ 338$ | $¥ 347$ | \$ 3,443 |
| Due after one year......................................................................................... | 725 | 776 | 7,383 |
| Total ......................................................................................................... | $¥ 1,063$ | $¥ 1,123$ | \$10,826 |

## 17. Commitments and contingencies

The Company was contingently liable for notes receivable discounted, amounting to $¥ 227$ million ( $\$ 2,312$ thousand) as of March $31,2009$.

## 18. Segment information

## (1) Information by business segment

The Company operates principally in three business segments.
(a) Car audio-visual equipment: Car navigation system, Car audios, Car multimedia equipments, and peripheral devices
(b) Special equipment: Audio and visual equipment for public
transportation, Bus location system, and CCD (Charged-Coupled
Devices) surrounding view cameras
(c) Other: SS (Spread Spectrum) wireless communication equipment, Mobile-phone, EMS (Electronics Manufacturing Service) business, and other

|  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


|  | Year ended March 31, 2008 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Car audiovisual equipment | Special equipment | Other | Elimination and corporate | $\begin{gathered} \text { Consolidated } \\ \text { total } \end{gathered}$ |
|  | (Millions of yen) |  |  |  |  |
| Net sales. | ¥217,522 | ¥8,732 | ¥ 20,551 | $¥$ | ¥246,806 |
| Operating expenses | 213,191 | 7,992 | 20,156 | - | 241,340 |
| Operating income | $¥ 4,330$ | $¥ 739$ | $¥ 395$ | $¥ \quad-$ | $¥ 5,465$ |
| Total assets | $¥ 143,065$ | $¥ 5,447$ | ¥ 14,392 | $¥(12,063)$ | $¥ 150,841$ |
| Depreciation | $¥$ 6,665 | $¥ 230$ | $¥ 196$ | $¥$ | $¥ 7,092$ |
| Impairment loss. | $¥ \quad 351$ | $¥ \quad 10$ | $¥ \quad 3$ | $¥$ | $¥ 364$ |
| Capital expenditures | $¥ 10,516$ | $¥ 444$ | $¥ \quad 294$ | $¥ \quad-$ | $¥ 11,255$ |
|  | Year ended March 31, 2007 |  |  |  |  |
|  | Car audiovisual equipment | Special equipment | Other | Elimination and corporate | $\begin{gathered} \text { Consolidated } \\ \text { total } \end{gathered}$ |
|  | (Millions of yen) |  |  |  |  |
| Net sales. | $¥ 161,786$ | $¥ 7,833$ | $¥ 11,422$ | $¥$ | $¥ 181,041$ |
| Operating expenses | 160,138 | 6,628 | 11,202 | - | 177,968 |
| Operating income | $¥ 1,648$ | ¥1,204 | $¥ \quad 220$ | $¥$ | $¥ 3,072$ |
| Total assets | $¥ 144,056$ | $¥ 5,305$ | $¥$ 12,964 | $¥(12,836)$ | $¥ 149,490$ |
| Depreciation | $¥$ 5,817 | $¥ 204$ | $¥ \quad 127$ | $¥ \quad-$ | $¥$ 6,149 |
| Impairment loss. | $¥ \quad-$ | $¥ \quad-$ | $¥$ | $¥ \quad 113$ | $¥ \quad 113$ |
| Capital expenditures | $¥ \quad 8,900$ | $¥ 386$ | $¥ \quad 224$ | $¥ \quad-$ | $¥ \quad 9,511$ |



Corporate assets included in "Elimination and corporate" mainly consist of investments in securities. Such investments in securities for the years ended March 31, 2009, 2008 and 2007 were $¥ 246$ million ( $\$ 2,507$ thousand), $¥ 289$ million and $¥ 492$ million, respectively.

As described in 2-(7), Clarion and its domestic subsidiaries have
changed estimated useful lives of machinery and equipment has been changed from 11 years to 7 years. The effect of this change on the operating results of each segment compared with those would have been recorded under the previous method was as follows: For car audio-visual equipment business, operating expenses increased by $¥ 89$ million ( $\$ 911$ thousand), and operating loss increased by the
same amount. For special equipment business, operating expenses increased by $¥ 8$ million ( $\$ 89$ thousand), and operating income decreased by the same amount. As well, $¥ 0$ million ( $\$ 7$ thousand) of effect was given for other business.

As described in 3-(1), Clarion and its domestic subsidiaries have applied "Accounting Standards for Measurement of Inventories". The effect of this change on the operating results of each segment compared with those would have been recorded under the previous method was as follows: For car audio-visual equipment business, operating expenses increased by $¥ 176$ million ( $\$ 1,793$ thousand), and operating loss increased by the same amount. For special equipment business, operating expenses decreased by $¥ 0$ million (\$4 thousand), and operating income increased by the same amount.

As described in 3-(2), a domestic subsidiary has changed its depreciation method of machinery and equipment (dies). The effect
of this change on the operating results of each segment compared with those would have been recorded under the previous method was as follows: For car audio-visual equipment business, operating expenses decreased by $¥ 127$ million ( $\$ 1,293$ thousand), and operating loss decreased by the same amount.

As described in 3-(4), the Company has applied "Practical Solution on Unification of Accounting Policies to Foreign Subsidiaries for Financial Statements". The effect of this change on the operating results of each segment compared with those would have been recorded under the previous method was as follows: For car audio-visual equipment business, operating expenses increased by $¥ 4$ million ( $\$ 48$ thousand), and operating loss increased by the same amount. For other business, operating expenses decreased by $¥ 0$ million ( $\$ 0$ thousand), and operating income increased by the same amount.

## (2) Information by geographic segment

Sales of the Company classified by geographic area for the years ended March 31, 2009, 2008 and 2007, respectively, are summarized as follows:


|  | Year ended March 31, 2008 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Japan | Americas (*1) | Asia and Australia (*2) | Europe (*3) | Elimination and corporate | Consolidated total |
|  | (Millions of yen) |  |  |  |  |  |
| Sales to outside customers ....... | ¥151,015 | $¥ 55,497$ | $¥ 12,952$ | $¥ 27,340$ | $¥$ | ¥246,806 |
| Inter-segment sales................... | 37,864 | 1,257 | 39,791 | 357 | $(79,271)$ | - |
| Total sales. | 188,880 | 56,755 | 52,744 | 27,697 | $(79,271)$ | 246,806 |
| Operating expenses .................. | 184,714 | 55,659 | 52,277 | 27,550 | $(78,861)$ | 241,340 |
| Operating income...................... | $¥ 4,165$ | $¥ 1,096$ | $¥ 466$ | $¥ 147$ | $¥ \quad(410)$ | $¥ 5,465$ |
| Total assets .............................. | $¥ 135,674$ | $¥ 21,570$ | $¥ 22,809$ | $¥ 15,582$ | $¥(44,795)$ | $¥ 150,841$ |
|  | Year ended March 31, 2007 |  |  |  |  |  |
|  | Japan | Americas (*1) | Asia and Australia (*2) | Europe (*3) | Elimination and corporate | Consolidated total |
|  | (Millions of yen) |  |  |  |  |  |
| Sales to outside customers ....... | $¥ 93,365$ | $¥ 49,537$ | $¥ 14,475$ | $¥ 23,663$ | $¥ \quad-$ | ¥181,041 |
| Inter-segment sales................... | 40,424 | 1,051 | 48,130 | 284 | $(89,890)$ | - |
| Total sales.. | 133,789 | 50,588 | 62,605 | 23,948 | $(89,890)$ | 181,041 |
| Operating expenses .................. | 132,513 | 49,453 | 62,134 | 23,947 | $(90,080)$ | 177,968 |
| Operating income...................... | $¥$ 1,275 | $¥ 1,135$ | $¥ 470$ | $¥ \quad 1$ | $¥ 189$ | $¥ 3,072$ |
| Total assets .............................. | ¥135,707 | $¥ 25,908$ | $¥ 20,757$ | $¥ 14,883$ | $¥(47,766)$ | ¥149,490 |


|  | Year ended March 31, 2009 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Japan | Americas (*1) | Asia and Australia (*2) | Europe (*3) | Elimination and corporate | Consolidated total |
|  | (Thousands of U.S. dollars) |  |  |  |  |  |
| Sales to outside customers ........ | \$1,079,011 | \$472,769 | \$126,855 | \$169,619 | \$ | \$1,848,256 |
| Inter-segment sales................... | 322,608 | 12,142 | 378,703 | 3,723 | $(717,177)$ | - |
| Total sales............................. | 1,401,619 | 484,912 | 505,559 | 173,342 | $(717,177)$ | 1,848,256 |
| Operating expenses .................. | 1,523,651 | 484,783 | 506,316 | 175,461 | $(715,219)$ | 1,974,993 |
| Operating (loss)/income ............. | \$ $(122,031)$ | \$ 129 | \$ (756) | \$ $(2,118)$ | \$ $(1,958)$ | \$ $(126,736)$ |
| Total assets ............................. | \$1,154,982 | \$238,864 | \$152,281 | \$ 88,769 | \$(437,286) | \$1,197,611 |

Notes:
(*1) Americas: U.S.A, Canada, Mexico and Brazil
(*2) Asia and Australia: People's Republic of China, Taiwan R.O.C., Malaysia, Philippines and Australia
(*3) Europe: Germany, U.K., Spain, France and Hungary

Corporate assets included in "Elimination and corporate" mainly consist of investments in securities. Such investments in securities for the years ended March 31, 2009, 2008 and 2007 were $¥ 246$ million (\$2,507 thousand), $¥ 289$ million and $¥ 492$ million, respectively.

As described in 2-(7), Clarion and its domestic subsidiaries have changed estimated useful lives of machinery and equipment has been changed from 11 years to 7 years. The effect of this change on the operating results of each segment compared with those would have been recorded under the previous method was as follows: For the Japan segment, operating expenses increased by $¥ 99$ million (\$1,009 thousand), and operating loss increased by the same amount.

As described in 3-(1), Clarion and its domestic subsidiaries have applied "Accounting Standards for Measurement of Inventories". The effect of this change on the operating results of each segment compared with those would have been recorded under the previous method was as follows: For the Japan segment, operating expenses increased by $¥ 175$ million ( $\$ 1,789$ thousand), and operat-
ing loss increased by the same amount.
As described in 3-(2), a domestic subsidiary has changed its depreciation method of machinery and equipment (dies). The effect of this change on the operating results of each segment compared with those would have been recorded under the previous method was as follows: For the Japan segment, operating expenses decreased by $¥ 127$ million ( $\$ 1,293$ thousand), and operating loss decreased by the same amount.

As described in 3-(4), the Company has applied "Practical Solution on Unification of Accounting Policies to Foreign Subsidiaries for Financial Statements". The effect of this change on the operating results of each segment compared with those would have been recorded under the previous method was as follows: For the Asia and Australia segment, operating expenses increased by $¥ 9$ million ( $\$ 100$ thousand), and operating loss increased by the same amount. For the Europe segment, operating expenses decreased by $¥ 5$ million ( $\$ 52$ thousand), and operating loss decreased by the same amount.

## (3) Overseas sales

Overseas sales, which include export sales of Clarion and its domestic consolidated subsidiaries and sales (other than exports to Japan) of the overseas consolidated subsidiaries, for the years ended March 31, 2009, 2008 and 2007 are as follows:

|  | Year ended March 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | 2007 | 2009 |
|  |  | (Millions of yen) |  | (Thousands of U.S. dollars) |
| Overseas sales: |  |  |  |  |
| Americas (*1). | $¥ 46,511$ | $¥ 55,871$ | $¥ 49,357$ | \$ 473,498 |
| Europe (*2) | 21,520 | 37,141 | 23,668 | 219,085 |
| Other (*3) ...................................................................................... | 13,627 | 14,414 | 16,268 | 138,726 |
|  | 81,659 | 107,428 | 89,295 | 831,310 |
| Consolidated net sales...................................................................... | ¥181,554 | $¥ 246,806$ | $¥ 181,041$ | \$1,848,256 |
| Ratio ............................................................................................ | 45.0\% | 43.5\% | 49.3\% | 45.0\% |
| Notes: |  |  |  |  |
| (*1) Americas: U.S.A., Canada, Mexico, Brazil and Venezuela |  |  |  |  |
| (*2) Europe: Germany, U.K., Spain and France |  |  |  |  |
| (*3) Other: Australia, People's Republic of China, the Republic of Korea, Taiwan R.O.C. and |  |  |  |  |

## 19. Analysis of selling, general and administrative expenses

An analysis of selling, general and administrative expenses for the years ended March 31, 2009, 2008 and 2007 are as follows:

|  | Year ended March 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | 2007 | 2009 |
|  |  | (Millions of yen) |  | (Thousands of U.S. dollars) |
| Payroll costs.. | ¥ 9,631 | $¥ 9,971$ | ¥ 9,394 | \$ 98,051 |
| Provision for bonuses... | 598 | 578 | 261 | 6,094 |
| Pension expenses. | 564 | 562 | 516 | 5,743 |
| Freight out ..................................................................................... | 3,479 | 4,157 | 3,859 | 35,422 |
| Provision for retirement benefit for directors and corporate auditors ........ | 33 | 107 | - | 346 |
| Provision for doubtful accounts ...................................................... | 55 | - | 45 | 563 |
| Other.......................................................................................... | 17,990 | 20,903 | 15,690 | 183,150 |
| Total .......................................................................................... | ¥32,354 | $¥ 36,281$ | ¥29,768 | \$329,371 |

## 20. Transactions with related parties

As the result of TOB on Clarion's common stocks, as of December 7, 2006, Hitachi, Ltd. became a parent company.
Effective the year ended March 31, 2009, Clarion has applied "Related Party Disclosures" (ASBJ Statements No. 11 issued on October 17, 2006) and "Guidance on Accounting Standards for Related Party Disclosures" (ASBJ Guidance No. 13 issued on October 17, 2006). As the result of this change, the Company added the scope of disclosuresfor Hitachi Capital Corporation and Hitachi Automotive System Europe GmbH . as fellow subsidiaries in addition to the scope of disclosures as before.

Year ended March 31, 2009 :

| Category | Name |  | Ownership of Voting Rights/\% | Relationship |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Parent Company | Hitachi, Ltd. |  | Hitachi: 64.01\% | Loans receivab Hitachi's | loans through g system |
| Description of Transaction | Amount of Transaction |  | Subject | Balance at the end of period |  |
|  | (Millions of yen) | (Thousands of U.S. dollars) |  | (Millions of yen) | (Thousands of U.S. dollars) |
| Lending fund ........................... | $¥ 1,525$ | \$ 15,530 | Short-term loans receivable. | $¥ 1,525$ | \$ 15,530 |
| Borrowing of fund...................... | $¥(6,707)$ | \$ $(68,248)$ | Short-term loans. | - | - |
| Borrowing of fund...................... | $¥ 13,000$ | \$132,342 | Long-term loans................... | $¥ 20,000$ | \$203,603 |

Short-term loans receivable and short-term loans were made under the Hitachi's pooling system and the transaction amount shown above represents the amount of increase and decrease in the short-term loans receivable and short-term loans balance as of March 31, 2009 compared with that as of March 31, 2008.

| Category | Name |  | Ownership of Voting Rights/\% | Relationship |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Fellow subsidiary | Hitachi Capital Corp |  | - | Factoring service |  |
| Description of Transaction | Amount of Transaction |  | Subject | Balance at the end of period |  |
|  | (Millions of yen) | (Thousands of U.S. dollars) |  | (Millions of yen) | (Thousands of U.S. dollars) |
| Factoring ................... | $¥ 11,933$ | \$121,483 | Notes and accounts payable ...... | $¥ 2,368$ | \$ 24,113 |
| Borrowing of fund.. | $¥ 1,829$ | \$ 19,262 | Short-termloans ........................ | ¥ 1,892 | \$ 19,262 |


| Category | Name |  | Ownership of Voting Rights/\% | Relationship |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Fellow subsidiary | Hitachi Automotive Systems Europe GmbH. |  | - | Sales of the Company's products |  |
| Description of Transaction | Amount of Transaction |  | Subject | Balance at the end of period |  |
|  | (Millions of yen) | (Thousands of U.S. dollars) |  | (Millions of yen) | (Thousands of U.S. dollars) |
| Payment of development cost.... | $¥ 75$ | \$ 766 | Accrued expenses..................... | $¥ 65$ | \$ 662 |
| Sales........................................ | $¥ 5,035$ | \$ 51,261 | Notes and accounts receivable... | $¥ 1,267$ | \$ 12,901 |

Consumption tax was not included in the amount of transaction but included in the balance at the end of period stated in above information. The Company's notes and accounts payable were settled by using a factoring method based on the basic agreement entered into by the Company, its customers and Hitachi Capital Corporation.
As for the borrowing of fund, the interest rate applied was determined by market interest rates.
As for the sales to Hitachi Automotive System Europe GmbH., the terms of condition was as same as other general transaction.

Year ended March 31, 2008 :

| Category | Name | Ownership of Voting Rights/\% | Relationship |
| :---: | :---: | :---: | :---: |
| Parent Company | Hitachi, Ltd. | Hitachi: 64.02\% | Loans from Hitachi's pooling system |
| Description of Transaction | Amount of Transaction | Subject | Balance at the end of period |
|  | (Millions of yen) |  | (Millions of yen) |
| Borrowing of fund............ | $¥(5,349)$ | Short-term loans ............ | $¥ 6,707$ |
| Borrowing of fund............ | $¥ 7,000$ | Long-term loans .............. | $¥ 7,000$ |

The Company has participated in the Hitachi's pooling system since December 2006.

## 21. Amounts per share

Net income/(loss) per share for the years ended March 31, 2009, 2008 and 2007 and net assets per share as of March 31, 2009 and 2008 are as follows:

|  | Year ended March 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | 2007 | 2009 |
| Net (loss)/income per share: |  | (Yen) |  | (U.S. dollars) |
| Basic | ¥ (70.85) | $¥ 4.88$ | $¥ \quad(2.78)$ | \$(0.72) |
| Diluted. | - | - | - | - |
|  |  |  | March 31 |  |
|  |  | 2009 | 2008 | 2009 |
|  |  | (Yen) |  | (U.S. dollars) |
| Net assets per share ...... | ............... | ¥31.77 | $¥ 113.12$ | \$ 0.32 |

Diluted net income per share is not disclosed because Clarion had no potentially dilutive shares.

# 킈 ERNST\&YOUNG 

## Report of Independent Auditors

## The Board of Directors

Clarion Co., Ltd.

We have audited the accompanying consolidated balance sheets of Clarion Co., Ltd. and consolidated subsidiaries as of March 31, 2009 and 2008, and the related consolidated statements of operations, changes in net assets, and cash flows for the years then ended, all expressed in yen. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Clarion Co., Ltd. and consolidated subsidiaries at March 31, 2009 and 2008, and the consolidated results of their operations and their cash flows for the years then ended in conformity with accounting principles generally accepted in Japan.

## Supplemental Information

As described in Note 3 (1) to the financial statements, effective the year ended March 31, 2009, the Company changed its method of accounting for measurement of inventories.

The U.S. dollar amounts in the accompanying consolidated financial statements with respect to the year ended March 31, 2009 are presented solely for convenience. Our audit also included the translation of yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made on the basis described in Note 4.

## Ernst \& Young Shin hihan LLC

June 24, 2009

Clarion Co., Ltd.

